



DIRECTORS' RESPONSIBILITY STATEMENT UNDER DUTCH FINANCIAL MARKETS SUPERVISION ACT

In conjunction with the EU Transparency Directive as incorporated in chapter 5.1a of the Dutch Financial Markets Supervision Act (Wet financieel toezicht), the Board of Management of PostNL N.V. ("PostNL") confirms to the best of its knowledge that:

- the annual financial statements for the year ended 31 December 2011 give a true and fair view of the assets, liabilities, financial position and profit and loss of PostNL and its consolidated companies,
- the additional management information disclosed in the annual report gives a true and fair view of PostNL and its related companies as at 31 December 2011 and the state of affairs during the financial year to which the report relates, and
- the annual report describes the principal risks facing PostNL. These are described in detail in chapter 11.


The Hague, 27 February 2012



H.M. Koorstra
Chief Executive Officer



J.P.P. Bos
Chief Financial Officer



H.W.P.M.A. Verhagen
Member of the Board of Management



G.T.C.A. Aben
Member of the Board of Management